

WINTER THAW 2020

FEB 22 | BILLINGS, MT
THE NORTHERN HOTEL



7:00 AM

Breakfast & Welcome Remarks

7:30 AM

Women in Ranching Panel by Western Landowners Alliance

Moderated by Kayla Sargent, Editor, Western Ag Reporter

9:00 AM

Tips for Adding Profit to Your Ranch

Moderated by Leif Bakken, Northern Ag Network

Nic De Castro, LandTrust

"Unlock access to private land for hunting & fishing."

Andy Rahn, Montana Land Source

"Better understanding of land values."

Kate Vogel, North40 Ag

"Cover & forage crops: value in every seed along the way."

Barry Ellis, Ellis Livestock

"If you find yourself in a rut, better examine the rut."

10:00 AM

Introduction to Commodity Hedging & Risk Management

Moderated by Colter Brown, Northern Ag Network

Brett Crosby, Beef Basis

"Solve today's market uncertainties."

Jamey Kohake, Paragon Ag Advisors

"2020 Market Outlook"

Tait Berlier, Ag Risk Advisors

"One Goal, Many Approaches: Simplifying Risk Management"

11:15 AM

Remarks from Montana Congressional Delegation

11:30 AM

Lunch at Walker's Grill

Attendees hear from Cattlemen's Beef Board Chairman Jared Brackett about their efforts to increase value and demand for beef.

1:00 PM

Shuttle to Montana Agri-Trade Exposition (the MATE)

Make sure to grab your FREE admission ticket before departing!

1:30 PM

Beef Quality Assurance Livestock Handling Workshop

Held in the MATE Theater, in the Montana Pavilion. Bill Pelton will lead his renowned livestock handling class in a classroom setting at the MATE..

4:00 PM

Shuttle departs for PAYS Livestock Auction

Call Lia at (202) 870-1552 if emergencies arise.

4:30 PM

Cattle Market Power Hour at PAYS Livestock Auction

Livestreamed by Frontier Live Sale

Welcome Remarks from USDA Under Secretary **Greg Ibach**
Update on Futures Contracts with **Tim Andriesen**, Managing Director for Agricultural Products, CME Group

Report on 2019 #FairCattleMarkets Campaign by **Kayla Sargent**, Editor, Western Ag Reporter

What's next? A cattle market discussion moderated by **Justin Tupper**, Vice President, U.S. Cattlemen's Association and featuring: **Corbitt Wall**, Feeder Flash, DV Auction; **Lee Reichmuth**, Cattle Market Analyst; and **Mike Schwarck**, Director, Iowa Cattlemen's Association

7:30 PM

Live Auction Fundraiser

Featured items from AgriBest Feeds, Big Country Genetics, Rand's Hats, Montague's Jewelers, MARS of Billings, Al's Bootery, Cross Five Cattle Coolers, Nutra-Lix & more!

8:00 PM

Shuttle departs for The Northern Hotel

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Follow along on social media with our hashtag: #2020WinterThaw
Speaker bios are available at: bit.ly/winterthaw